INFINITY COMPENSATION PLAN
A Plan for Your Next Adventure

SUNRIDER
The Art of Herbal Science

T SAT A
GETTING STARTED

The new Sunrider compensation plan streamlines a clear path to success. It’s designed to get you off to a fast start and to progress steadily.

GROWING YOUR BUSINESS

Share your passion and knowledge with your team to build a robust, sustainable business.

<table>
<thead>
<tr>
<th>Requirements</th>
<th>IBO</th>
<th>STAR</th>
<th>STAR PRIME</th>
<th>STAR ELITE</th>
<th>ACE</th>
<th>ACE PRIME</th>
<th>ACE ELITE</th>
<th>ACE ROYAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>PV</td>
<td>ENROLL</td>
<td>200</td>
<td>300</td>
<td>400</td>
<td>500</td>
<td>600</td>
<td>700</td>
<td>800</td>
</tr>
<tr>
<td>DV</td>
<td>500</td>
<td>1,000</td>
<td>1,800</td>
<td>900</td>
<td>1,500</td>
<td>2,500</td>
<td>3,500</td>
<td>5,000</td>
</tr>
<tr>
<td>Max. Vol. Rule</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1 Builder Leg (BL)</td>
<td>2 BL</td>
<td>3 BL</td>
<td>4 BL</td>
</tr>
</tbody>
</table>

Unilevel Commission Percentages (23% Company CV Cap)

<table>
<thead>
<tr>
<th>Compensation</th>
<th>UNILEVEL COMMISSION PERCENTAGES</th>
<th>UNILEVEL COMMISSION PERCENTAGES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level 1</td>
<td>5% 7% 9% 10% 10% 10% 10% 10%</td>
<td>Level 15</td>
</tr>
<tr>
<td>Level 2</td>
<td>2% 4% 5% 6% 8% 8% 8% 8%</td>
<td></td>
</tr>
<tr>
<td>Level 3</td>
<td>2% 4% 5% 5% 5% 5% 5% 5%</td>
<td></td>
</tr>
<tr>
<td>Level 4</td>
<td>2% 2% 2% 2% 2% 2% 2% 2%</td>
<td></td>
</tr>
<tr>
<td>Level 5</td>
<td>2% 2% 2% 2% 2% 2% 2% 2%</td>
<td></td>
</tr>
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</table>

Retail Sales Bonus

<table>
<thead>
<tr>
<th>PV</th>
<th>0-499</th>
<th>500-1,999</th>
<th>2,000-4,999</th>
<th>5,000+</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal Sales Commissions</td>
<td>5%</td>
<td>10%</td>
<td>15%</td>
<td></td>
</tr>
<tr>
<td>Retail Profit</td>
<td>15%</td>
<td>15%</td>
<td>15%</td>
<td>15%</td>
</tr>
</tbody>
</table>

Retail Sales Bonus | 15% | 20% | 25% | 30% |

Fast Start To Fast Cash

New Independent Business Owners (IBOs) can earn the following rewards in their first 3 full months with Sunrider!

FIRST FULL MONTH | MONTH 2 | MONTH 3
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FREE PRODUCT</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$50 PRODUCT CREDIT</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Advance your Title During Your Fast Start Period for More Bonuses!

- **$50 Bonus**
  - Earn $50 when you promote to STAR PRIME during your first full month with Sunrider, and your sponsor will earn $50 too!*  
- **$100 Bonus**
  - Earn $100 when you promote to STAR ELITE during your first 3 full months with Sunrider, and your sponsor will earn $100 too!*  
- **$200 Bonus**
  - Earn $200 when you promote to ACE during your first 3 full months with Sunrider, and your sponsor will earn $200 too!*  
- **$350 Bonus**
  - Earn $350 when you promote to ACE PRIME during your first 3 full months with Sunrider, and your sponsor will earn $350 too!*  

* Sponsor must be at equal or higher title and have at least 250 PV in personal purchases that month. This is a one-time bonus to both you and your sponsor.

Ace Royal Advancement Bonus

Advance or sponsor someone in your personal group who advances to Ace Royal for the first time and receive US$500. There is NO time limit for this bonus. You must be paid as an Ace Royal or higher to receive the matching bonus.

Development Bonus (2% CAP)

Each month, when you are qualified as an Ace Prime or higher, earn the Development Bonus on:

1. Each leg in your personal group that has at least one qualified Ace+.
   - **$50 Bonus**
     - Earn $50 when you promote to STAR PRIME during your first full month with Sunrider, and your sponsor will earn $50 too!*
   - **$100 Bonus**
     - Earn $100 when you promote to STAR ELITE during your first 3 full months with Sunrider, and your sponsor will earn $100 too!*
   - **$200 Bonus**
     - Earn $200 when you promote to ACE during your first 3 full months with Sunrider, and your sponsor will earn $200 too!*
   - **$350 Bonus**
     - Earn $350 when you promote to ACE PRIME during your first 3 full months with Sunrider, and your sponsor will earn $350 too!*

2. AND
   - Each leg in your organization that has at least one 1st Generation IBO who is paid-as an Ace Royal or higher in that month, anywhere in that leg. The amount is US$100 when you qualify as Ace Royal or higher or equal to your own title of Ace Prime – Ace Elite.

Paid-as Title of Pay on IBO — 1 per leg in personal group +1 per leg w/1st Generation Ace Royal+

<table>
<thead>
<tr>
<th></th>
<th>US$30</th>
<th>US$60</th>
<th>US$80</th>
<th>US$100</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Monthly Fixed Bonus Paid to Ace Prime and above (2% Cap)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Requirements
- IBO
- STAR
- STAR
- PRIME
- STAR
- ELITE
- ACE
- ACE PRIME
- ACE ELITE
- ACE ROYAL
- 1st Generation
- HERO
- HERO ELITE
- HERO ROYAL
- ICON
- ICON ELITE
- ICON ROYAL

### PV ENROLL
- 200
- 300
- 400
- 500
- 600
- 700
- 800
- 800
- 800
- 800
- 800
- 800

### DV
- 500
- 1,000
- 1,800
- 3,000
- 5,000
- 7,000
- 10,000
- 18,000
- 36,000
- 90,000
- 225,000
- 600,000
- 1,650,000

### Max. Vol. Rule
- 900
- 1,500
- 2,500
- 3,500
- 5,000
- 9,000
- 18,000
- 45,000
- 112,500
- 300,000
- 825,000

### Structure
- 1 Builder Leg (BL)
- 2 BL
- 3 BL
- 4 BL
- 3 BL + 1 ACE Royal (Total of 4 legs)
- 2 BL + 2 ACE Royal (Total of 4 legs)
- 1 BL + 3 ACE Royal (Total of 4 legs)
- 3 ACE Royal+ Legs + 2 HERO+ Legs NewGenQ (Total of 5 legs)
- 3 ACE Royal+ Legs + 2 HERO E+ Legs NewGenQ (Total of 5 legs)
- 3 ACE Royal+ Legs + 2 HERO R+ Legs NewGenQ (Total of 5 legs)

### Compensation
#### UNILEVEL COMMISSION PERCENTAGES
<table>
<thead>
<tr>
<th>Level</th>
<th>HERO</th>
<th>HERO ELITE</th>
<th>HERO ROYAL</th>
<th>ICON</th>
<th>ICON ELITE</th>
<th>ICON ROYAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>10%</td>
<td>10%</td>
<td>10%</td>
<td>10%</td>
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<td>10%</td>
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<td>8%</td>
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#### Check Match (8% Company CV Cap)
When you are qualified as a Leader (Hero+), you can receive a match on the Unilevel Bonus, Fast Start Bonus, and Turbo Infinity Bonus earnings of the generations below you. The amount of the match is based on the paid-as title of the individual on which you are receiving the match, but not to exceed your own paid-as title. The higher paid-as title you reach, the more generations deep you can receive a Check Match on. The per match cap is based on your own paid-as title.

<table>
<thead>
<tr>
<th>Check Match %</th>
<th>10%</th>
<th>15%</th>
</tr>
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<tbody>
<tr>
<td>Paid-as Title of Pay on IBO</td>
<td>ACE ELITE OR LOWER (Career Title Ace Royal+)</td>
<td>ACE ROYAL</td>
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<table>
<thead>
<tr>
<th>Generation Depth</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Per Match Cap</td>
<td>US$1,000</td>
<td>US$2,000</td>
<td>US$3,000</td>
<td>US$4,000</td>
<td>US$5,000</td>
<td>US$6,000</td>
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### Turbo Infinity Bonus (3% Company CV Cap)
- HERO
- HERO ELITE
- HERO ROYAL
- ICON
- ICON ELITE
- ICON ROYAL

<table>
<thead>
<tr>
<th>HERO</th>
<th>HERO ELITE</th>
<th>HERO ROYAL</th>
<th>ICON</th>
<th>ICON ELITE</th>
<th>ICON ROYAL</th>
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<tbody>
<tr>
<td>0.5%</td>
<td>0.5%</td>
<td>0.5%</td>
<td>0.5%</td>
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<td>0.5%</td>
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#### Icon Bonus
The Icon Bonus recognizes extraordinary achievement in leadership and development.

When you become an Icon, Icon Elite, and Icon Royal for the first time, you will receive the corresponding Icon Bonus paid over a period of months. To qualify for your Icon Bonus during each month over the time period, you must be paid at that Icon rank.

- **US$10,000 paid over 5 mos.**
- **US$20,000 paid over 8 mos.**
- **US$50,000 paid over 12 mos.**

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### Developing Your Leaders
By inspiring and guiding rising stars to success, you reap the rewards of helping others. That’s extraordinary.

### Maximizing Your Potential
Reach the top levels to take full advantage of the plan’s incentive-rich structure and unlimited earning potential.

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**Developing Your Leaders**

By inspiring and guiding rising stars to success, you reap the rewards of helping others. That’s extraordinary.

**Maximizing Your Potential**

Reach the top levels to take full advantage of the plan’s incentive-rich structure and unlimited earning potential.

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**Check Match (8% Company CV Cap)**

When you are qualified as a Leader (Hero+), you can receive a match on the Unilevel Bonus, Fast Start Bonus, and Turbo Infinity Bonus earnings of the generations below you. The amount of the match is based on the paid-as title of the individual on which you are receiving the match, but not to exceed your own paid-as title. The higher paid-as title you reach, the more generations deep you can receive a Check Match on. The per match cap is based on your own paid-as title.

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<td>US$6,000</td>
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**Turbo Infinity Bonus (3% Company CV Cap)**

When you are qualified as a Hero and above, you can receive a Turbo Infinity Bonus on the sales beginning with your 6th level and extending Infinitely Deep.

There is no blocking so you can have leaders with your same or higher title and still earn on the sales in their downline. If the total payout for the bonus exceeds 3% of total company CV, then all of these payouts will be reduced by an equal percentage to remain within budget (but you still earn on all of that volume).
3 WAYS TO JOIN SUNRIDER

1. Retail Customer—Buy Sunrider® products directly from Sunrider and enjoy online shopping access 24/7 at Retail Price.

2. Preferred Customer—by agreeing to the terms and paying a $19.95 enrollment fee, which becomes due and payable annually on the anniversary date.
   • Enjoy a 5% discount off Retail Prices on every purchase
   • Enjoy a 10% discount on Autoship orders exceeding 3 months and $100.
   • Earn free promotional items and other benefits throughout the year of enrollment. Click here for more on Preferred Customer Perks.

3. Independent Business Owner (IBO)—is someone who wants to build a Sunrider business and participate in Sunrider’s Infinity Compensation Plan and automatically enjoy the 15% discount off of Retail Prices. To become a Sunrider IBO, you must:
   • Join online
   • Purchase a Starter Kit for $59 (plus additional shipping fee and applicable sales tax).
   • Opt-in to one of the following: a monthly subscription of $15 per month, 6-month subscription for $80.00, or the BEST DEAL! 12-Month Annual Subscription $150.00

IBO must agree to have the credit card saved on file be automatically charged the monthly subscription fee.

Visit us at home.sunrider.com for more information.

DEFINITIONS

Builder Leg (BL)
A Leg with at least one Active IBO (200 PV) and at least 1,000 DV in the entire leg.

Commissionable Volume (CV)
The assigned value of each purchased product on which commissions are paid. It is currency specific in the country where the order is placed.

Downline Volume (DV)
The total Personal Volume (PV) from you and all IBOs in your entire downline. This goes infinitely deep, regardless of titles. This will NEVER break away.

Max Volume Rule
Applied to DV qualification only. Usually 50% of required DV will be counted from any one leg or from the IBO's PV. Applies only to qualification of rank — the IBO will be paid on all volume including the volume that exceeds the Max Volume Rule.

Newly Qualified First Generation (NewGenQ)
A qualification requirement for Icon rank and above which requires that at least once every 12 months, the Icon or above must help to promote someone in his or her personal group in his or her home country to Ace Royal, who then qualifies at that rank (or above) for at least 3 consecutive months. This rolling twelve month period will restart each time the Icon or above meets the above requirements. Attempting to circumvent this requirement by any means (including but not limited to creating false Customer, Preferred Customer, or IBO accounts, purchasing Sunrider® products on behalf of another account, and the like) will be considered a violation of the Code of Ethics and the Business Guide.

Personal Volume (PV)
The total Qualifying Volume (QV) from your personal purchases and your customers’ purchases. This does NOT include the purchases of downline IBOs.

Qualifying Volume (QV)
The value of a commissionable product that is applied toward IBO qualifications in the compensation plan. QV is not currency specific so qualifications apply internationally.